

## Informal Sources of Credit

Type	Features	Advantages	Disadvantages
<b>Rotating Savings and Credit Association (ROSCA)</b>	<ul style="list-style-type: none"> <li>▪ Unregistered</li> <li>▪ Time -bound</li> <li>▪ Members deposit fixed amount each period</li> <li>▪ Each period, one member receives all funds</li> <li>▪ Rotates until everyone has received funds</li> <li>▪ No external funding</li> </ul>	<ul style="list-style-type: none"> <li>▪ Works well in remote rural communities</li> <li>▪ Well-known in many countries</li> <li>▪ Simple, easy to manage system</li> <li>▪ No written records</li> <li>▪ Enable people to obtain usefully large sums</li> </ul>	<ul style="list-style-type: none"> <li>▪ Amounts saved are generally small</li> <li>▪ Inflexible: can't deposit or withdraw funds as needed, so generally not available for emergencies</li> <li>▪ No lending</li> <li>▪ Savings tied up until member's turn to collect</li> </ul>
<b>Accumulating Savings and Credit Association (ASCA)</b>	<ul style="list-style-type: none"> <li>▪ Unregistered</li> <li>▪ Time -bound</li> <li>▪ Usually a fixed amt. deposited each period</li> <li>▪ Funds lent to members with interest</li> <li>▪ No external funding</li> </ul>	<ul style="list-style-type: none"> <li>▪ Same advantages as for ROSCAs</li> <li>▪ More flexibility than ROSCAs</li> <li>▪ for people who want loans</li> <li>▪ Members receive a return on their investment</li> </ul>	<ul style="list-style-type: none"> <li>▪ Amounts saved are small</li> <li>▪ Loans generally not suitable for agriculture or large investments, due to small loan size and risk</li> <li>▪ Savings tied up for the cycle</li> </ul>
<b>Moneylender</b>	<ul style="list-style-type: none"> <li>▪ Fast, easy access</li> <li>▪ High interest rates</li> <li>▪ No external funding</li> </ul>	<ul style="list-style-type: none"> <li>▪ Available everywhere</li> <li>▪ Simple and accessible</li> <li>▪ Loans usually available when people need them (may be liquidity constraints during certain seasons)</li> </ul>	<ul style="list-style-type: none"> <li>▪ Interest rates generally too high for investment in business</li> <li>▪ Those living in poverty can end up in debt trap and lose critical livelihood assets, such as land</li> </ul>

## Formal Sources of Credit

Type	Features	Advantages	Disadvantages
<b>Private commercial bank</b>	<ul style="list-style-type: none"> <li>Usually has corporate shareholding structure</li> <li>Regulated and supervised</li> </ul>	<ul style="list-style-type: none"> <li>Able to offer clients a wide variety of financial services, including savings, credit, insurance and payments</li> </ul>	<ul style="list-style-type: none"> <li>Usually not interested in serving low-income people</li> <li>Even if interested, difficult to re-orient staff and systems for service provision to those living in poverty</li> </ul>
<b>State-owned bank</b>	<ul style="list-style-type: none"> <li>May be commercial bank, agricultural bank or development bank</li> <li>Regulated and supervised</li> </ul>	<ul style="list-style-type: none"> <li>May have large branch network, including secondary towns not served by private Bank</li> </ul>	<ul style="list-style-type: none"> <li>Often not profitable so must be heavily subsidized to stay in business</li> <li>Usually has greater outreach than commercial banks but often does not serve those living in poverty</li> </ul>
<b>Microfinance bank</b>	<ul style="list-style-type: none"> <li>Usually has corporate shareholding structure</li> <li>Principal clientele: small and micro - enterprises</li> <li>Often has been transformed from NGO structure</li> <li>Regulated and supervised</li> </ul>	<ul style="list-style-type: none"> <li>Has “double bottom line”; i.e. profitability and services to lower-income clients</li> <li>May be able to offer the full range of services to clients</li> </ul>	<ul style="list-style-type: none"> <li>Not diversified, thus potentially more risky than a commercial bank serving a wide range of customers</li> </ul>
<b>Non-bank financial institution</b>	<ul style="list-style-type: none"> <li>Includes many different types of organizations; e.g. finance companies, leasing companies and MFIs that have transformed from NGO structure but not become full-fledged banks</li> <li>Often regulated and supervised</li> </ul>	<ul style="list-style-type: none"> <li>Finance and leasing companies: focused on a small set of specialized products that may not be available from banks</li> <li>MFIs: focused on provision of services to people who cannot get bank access</li> <li>Minimum capital requirement lower than for banks</li> </ul>	<ul style="list-style-type: none"> <li>Usually not allowed to offer a full range of services, including savings</li> <li>Not diversified, thus potentially more risky than an entity serving a wide range of customers with a diverse set of products and services</li> </ul>

## Semi-Formal Sources of Credit

Type	Features	Advantages	Disadvantages
<b>Multi-purpose cooperative</b>	<ul style="list-style-type: none"> <li>Often set up with govt. support</li> <li>Main activity may be input supply or marketing</li> <li>Often supervised through govt. ministry or department that lacks financial supervision skills</li> <li>Sometimes federated</li> </ul>	<ul style="list-style-type: none"> <li>Member-owned</li> <li>Multiple services under one roof</li> </ul>	<ul style="list-style-type: none"> <li>Governments have often used cooperatives for their own purposes, leading to low sense of ownership by members</li> <li>Tend to have input supply and marketing expertise rather than financial expertise</li> <li>Systems may not be adequate for accountability/transparency</li> <li>Supervision often weak</li> </ul>
<b>Financial cooperative, including credit unions</b>	<ul style="list-style-type: none"> <li>Member-owned: usually one man, one vote</li> <li>May be closed bond (e.g. all members have same employer or profession) or open bond (open to all)</li> <li>Primary focus is on financial services</li> <li>Often supervised through govt. ministry or department</li> <li>Sometimes federated</li> </ul>	<ul style="list-style-type: none"> <li>Member-owned and savings based structure can lead to strong sense of ownership, which creates incentives for strong management and internal controls</li> <li>Federated structure could provide access to services that primary cooperative can't afford such as technical assistance and external audit</li> </ul>	<ul style="list-style-type: none"> <li>External finance may lead to borrower domination</li> <li>Supervision often weak</li> <li>Board and managers often lack necessary skills, especially financial skills</li> <li>Systems may not be adequate for accountability/transparency</li> <li>Financial cooperatives in many countries have been used as channel for subsidized services to clientele favoured by govt.</li> </ul>
<b>Includes variety of village based entities with names such as "village bank" and "self-help</b>	<ul style="list-style-type: none"> <li>Member-based</li> <li>Village-based</li> <li>May not be registered</li> <li>Small savings collected and Intermediated</li> </ul>	<ul style="list-style-type: none"> <li>Savings sometimes leverage external funding (banks, MFIs), enabling larger loans</li> </ul>	<ul style="list-style-type: none"> <li>Savings cannot be withdrawn unless member leaves SHG</li> <li>May be difficult to achieve bank linkage without support from government</li> </ul>

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Microfinance NGO	<ul style="list-style-type: none"><li>▪ May be established by local or foreign organization</li><li>▪ Usually registered as a not-for profit society or trust</li><li>▪ Principal product is credit</li></ul>	<ul style="list-style-type: none"><li>▪ Specialization makes it easier to operate a business aimed at long-term sustainability</li></ul>	<ul style="list-style-type: none"><li>▪ Usually not allowed to offer savings services other than “forced” savings</li><li>▪ Difficult to finance growth as it has little access to commercial refinance and no shareholder capital</li></ul>