

CLOSES	EXAMPLE
<b>Assumptive</b>	<p>Let's get started, let me show you some figures Do you want us to help you?</p> <p>How would you like to pay? We'll get that delivered to you by Tuesday...</p>
<b>Alternative</b>	<p>Would you like to pay with Visa or Mastercard? For the delivery would you rather Tuesday or Wednesday? Cash or Card?</p>
<b>Paper</b>	<p>Let me fill up some paperwork and we'll get you started... What was your last name? Address for delivery ...</p>
<b>Fair Enough</b>	<p>Sounds Fair enough? Would that be fair enough?</p> <p>Combined with other closes = POWER</p>